



Interfaith Power & Light

A Religious Response to Global Warming

Job Announcement

The Regeneration Project

POSITION: Development Director

The Regeneration Project is looking for an experienced professional to lead our development program. This is a full time job in our downtown San Francisco office.

Organization: The Regeneration Project is a nonprofit organization devoted to deepening the connection between ecology and religious faith. We are mobilizing a religious response to global warming through our Interfaith Power and Light (IPL) Campaign, which has affiliate organizations in 39 states. IPL engages congregations through energy conservation and renewable energy programs, education and outreach, and public policy advocacy. We are looking to expand and diversify our funding base in order to support the demand for our programs. A major goal is to increase the funding pool for re-granting to our state affiliates. This is an opportunity to join a unique organization at a pivotal moment, develop creative new initiatives, and grow organizational capacity and efficacy.

Responsibilities

- Oversee all development for The Regeneration Project, including major donor, foundation, direct mail, and online fundraising activities.
- Create, update and coordinate implementation of annual development plan (\$1.8 million budget).
- Work with executive director and president to expand individual donor base through direct mail and other outreach strategies.
- Work closely with organization president to identify, cultivate and upgrade major donors.
- Oversee fundraising events.
- Maintain grant calendar and submit grant proposals and reports in a timely fashion.
- Identify and research new foundation prospects.
- With executive director, work to ensure that funding levels and sources are consistent with organization's strategic goals.
- Work with state affiliates services director to bolster the fundraising efforts and success of state IPLs, and to administer the re-granting program.
- Ensure good organizational relationships with all funders.

Qualifications

- At least five years experience as a development professional in a nonprofit organization
- Knowledge of and experience with the environmental funding community
- Successful track record in securing major gifts from foundations and donors
- Ability to set and meet goals, prioritize, plan, and manage work independently

- Creativity and innovation
- Strategic thinking skills
- Excellent writing and presentation skills
- Bachelor's degree
- Interest in supporting state affiliate organizations to grow and stabilize their budgets
- Enthusiasm for building new development capacity and programs

Additional Desired Skills and Experience

- Experience working with faith communities
- Professional experience in philanthropic funding community
- Working knowledge of global warming and energy policy
- Positive attitude and sense of humor
- Experience with Macintosh computers and constituent relations management software (we use Blackbaud Sphere)

Salary and benefits: Competitive salary with medical, dental, vision insurance, generous vacation time, and retirement benefits.

Application: Please send a letter of interest and resumé via e-mail to Helen Wagenvoord at helen@theregenerationproject.org by January 5, 2012.